



TOMATO BULLETIN

April 23, 2024

In This Issue:

- **2024 Price Agreement Reached**

Dear Tomato Grower:

2024 Price Agreement Reached with ALL Processors:

The CTGA has agreed to **\$112.50 per ton** for 2024 with:

1. Campbells Soup Company
2. ConAgra Brands, Inc.
3. Del Monte Foods, Inc.
4. Escalon Premier Brands, Inc.
5. Ingomar Packing Company
6. Los Gatos Tomato Products
7. The Morning Star Packing Company
8. Stanislaus Food Products
9. Tomatek/San Benito Foods

CTGA considers \$112.50 to be a fair and reasonable Base Price for this season. The Board also felt it was important to establish the price to provide the growers certainty for 2024.

There will also be changes in late season premiums for 2024. They are as follows (paid on delivered ton basis same as last year):

Dates	2023	2024
9/15 – 9/21	\$3.00	\$2.00
9/22 – 9/28	\$5.00	\$4.00
9/29 - 10/5	\$10.00	\$9.00
10/6 – 10/12	\$14.00	\$13.00
10/13 - end	\$18.00	\$17.00

The rest of the terms are the same as the 2023 master agreement.

We will continue our discussions with regards to the 2024 Organic price. It is our desire to have the Organic pricing completed in a timely manner.

Questions or comments?

Please contact

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Tomato

TOMATO BULLETIN

June 6, 2024

Dear Tomato Grower:

2024 Organic Price Reached with ALL Processors:

The CTGA has agreed to **\$145 per ton** with:

In this issue:

- 2024 Organic Price Agreement

Campbells Soup Company
 ConAgra Brands, Inc.
 Del Monte Foods, Inc.
 Ingomar Packing Company
 Los Gatos Tomato Products
 The Morning Star Packing Company
 Tomatek/San Benito Foods

The organic agreement includes an excess tonnage clause similar to last year and is the following:

- **Excess Tonnage:** Canner and Member will mutually agree on the minimum tons per acre of organic tomatoes to be purchased by Canner. Canner has first right of refusal to purchase any excess organic tons at the price set forth in this agreement. With respect to any excess organic tons that Canner does not purchase on these terms, Member has the right to try and sell such excess tonnage to another buyer for the organic price. For any excess tonnage Member cannot sell to another buyer of organic tomatoes, Canner will buy all such unsold excess organic tonnage at the 2024 price negotiated between the Association and Canner for conventional processing tomatoes. In order to facilitate a timely harvest of excess organic tonnage to be sold to Canner at the conventional price as stated above: (a) for growers doing their own harvesting, Grower agrees to notify Canner within 24 hours (or sooner if possible) if Grower is requesting that Canner purchase any excess organic tonnage at the conventional price; (b) where Canner is responsible for harvesting, Grower agrees to notify Canner within 24 hours (or sooner if possible but before Canner's harvesting equipment is relocated) if Grower is requesting that Canner harvest and purchase any excess organic tonnage at the conventional price. Harvest (whether by Grower or Canner) and delivery of excess organic tonnage will begin no later than 24 hours after Grower gives timely notification to Canner of his decision to sell such tonnage to Canner at the conventional price.
- The remaining terms are the same as the previous year.

Questions or
 comments?

Please contact

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